

2.01.12 COMPANY General Data

Company CSH Consult AG

General data | Marketing | Sales | Addresses & Communication | Financial data | Misc

Old company name: Consult Holding AG

Blocked: Reason for blocking:

Note:

Structure

Parent company:

Subordinate company

Company name	Category	Street	Postal code	City	Customer number	Vendor number	Phone number	Web address
1 Consult Beratung GmbH	Customer - Sup...	Hauptstrasse 120	20060	Hamburg	4500	4781	+4940 7888433...	
2 Consult Software GmbH	Customer	Igelweg 2	80054	München	4580		+4989 7665-90	

Contact person

Salutation	Title	Last name	First name	Function	Phone number	Mobile number	Email address
1 Misses	Dr.	Nahl	Lisa	Geschäftsführung	089 / 7312-100	089 / 12 20 120	nahl@consult.de
2 Mister	Doctor I...	Sander	Peter	Geschäftsführung	089 / 73 13 105	0172/ 67 90 760	sander@consult...

- Email Address
- Mister/Misses wird eigentlich eher abgekürzt (Mr./Mrs.) verwendet

Marketing

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SelectionCriteria

Type: Firma
Industry: Beratung
First contact: Netzwerkpartner
Partner: FZB Flugzeugbau AG
Sales category:
Foundation: Number of employees: 30
KAM: Dohle Hannah
Representative:

Related companies

Company name	Street	Postal code	City	Customer number	Vendor number	Phone number	Web address
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Campaigns

Number	Description	Campaign status	Campaign category	CampaignStart	CampaignEnd
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- Auswahlmöglichkeiten bei Type, First Contact & Industry sind noch deutsch
- CampaignStart & CampaignEnd: Schreibweise absichtlich?

Sales

Company CSH Consult AG

Document - Edit - View - Back references - Actions -

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Reference	SalesPhase ^	Potential	NeedForAction	SalesProbability	P.O. date	VolumeOfSales	Weighted volumeOfSales
1 Projectile#Version 3.2	04 - Presentation	B-Potential	Gering	50,00 %	18.02.2020	269.600,00 EUR	134.800,00 EUR
						269.600,00 EUR	134.800,00 EUR
				0,00 %			

Key figures

Assumed order backlog: 134.800,00 EUR
 Order backlog: 277.490,00 EUR
 Invoice value: 33.036,71 EUR

Meetings

Id ^	Title	To
1 00001	Kickoff	20 00:00
00006		20 11:15

Actions

Action ^	Contact person	Date
1 1.1-11	Klane Iris	21.01.2020 10:0

Information dropdown menu:

- Incoming order
- Information
- Inquiry
- Meeting
- Order
- Presentation
- Reminder offer
- Replay
- Smalltalk
- Information

- Small Talk nicht Smalltalk

2.01.13 CAMPAIGN

Campaign 1601037020099-0

Document - Edit -

General data | Objectives & Financials | Misc

Basic information

Abbreviation: XMAS 2020 | Campaign status: [dropdown]

Description: Christmas Campaign

Campaign category: [dropdown]

From: [dropdown]

Note: [text area]

Companies

Company	Code	City	Customer number	Vendor number	Phone number	Web address

Contact persons

Company	Last name ^	First name	Phone number	Mobile number	Email address	Street	Postal code	City

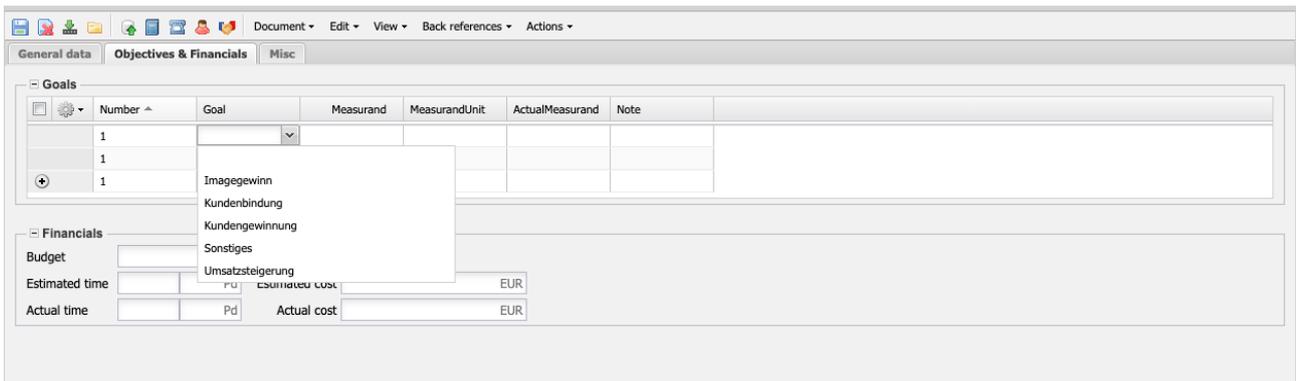
Reactions to campaign

Contact person ^	ContactStatus	Date	Note

From dropdown menu:

- Email
- Fernsehen
- Mailing
- Messe
- Print
- Radio
- Roadshow
- Web

- Campaign Category: Auswahlmöglichkeiten sind deutsch



- Goal: Auswahlmöglichkeiten sind deutsch